



**GOLDTREE** CAPITAL LLC

# Leasing for International and Domestic Clients

GoldTree Capital, LLC (GoldTree) offers customized finance/leasing programs specifically designed for international and domestic lessees, oil and gas equipment lessees, and international non-military aircraft (rotary and fixed) lessees, including Russian manufactured civil aircraft.

GoldTree uses standardized finance/lease requirements that result in a fast, easy-to-use program that is able to successfully complete transactions that no other leasing company can support.

GoldTree is led by a management team with extensive experience in both the aviation and oil and gas industries. Our industry experts handle all aspects of lease closing, equipment procurement, and lease servicing.

GoldTree's leasing program is backed by investors who seek to fund the specific types of leases that are offered by the GoldTree program. They have pre-approved the finance/lease requirements and provide final approval for each deal after GoldTree has confirmed that the deal meets those requirements.

## International Leasing Program

GoldTree's leases support expanded business activities in a variety of international arenas. You can expect fast, efficient procurement and delivery, plus rapid approvals and closing processes, through our pre-approved policies and procedures for leasing and funding. Flexible terms ensure the lease supports your on-going business success and well-defined lease parameters allow you to evaluate the lease program before committing.



## Lease Structure

- Dry leases
- Finance leases (not operational leases)
- Straight line or adjusted monthly lease payments
- Flexible capitalized cost reduction requirements and security deposits, depending on credit quality
- Service/maintenance reserve funds collected with monthly lease payment
- End-of-lease residual value defined up-front
- Cape Town Convention or insured guarantee
- Terms may vary between aviation leasing and oil and gas equipment leasing.

## Advantages

GoldTree's finance/leases allow for depreciation and tax benefits, plus payments can be adjusted to meet your cash flows. Pre-defined underwriting requirements support quick deal evaluation, high probability of approvals, and enable exclusive dealer representatives to evaluate your credit-worthiness prior to submitting the application and application fee to GoldTree.



The flexible finance/leasing programs offer a customized lease structure to suit your unique needs, including an option for tiered payment options, scaled residual values, flexible deposit requirements, flexible capitalized cost reduction requirements, and flexible guarantee requirements (depending on credit quality).

Standard lease templates and procedures result in reduced legal fees. You can choose an advantageous end-of-lease purchase option. You may also claim ownership treatment of the asset for tax purposes, with deduction of depreciation and imputed interest instead of rent reduction. By tapping existing sources of capital, you may realize a faster timeline to lease closing.

### Primary Collateral Criteria

- Non-military use
- Approved manufacturer
- Is insurable
- Equipment compatible with intended use
- Remaining life greater than lease term
- Approved by in-country authority
- Usage in an approved area

### Primary Credit Criteria

- Positive EBITDA
- No bankruptcy within 10 years
- Positive net worth
- Insurable
- Minimum 3 years in business
- Financial statements available
- Trade and bank references available

These guidelines do not constitute an automatic acceptance. GoldTree reserves the right to approve or deny any application.

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## Contact

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